



## HEALTH CARE

### **With a Combination of Fast ROI and Savings, It's Better to Own Than to Rent Your Chemical Handling**

#### **Problem**

To limit handling and liability issues, a medical center in the Midwest required hands-free delivery of its water treatment chemicals. But this requirement limited its product options and made it “captive” to a single supplier. The hospital’s water treatment capabilities were sometimes threatened as it waited weeks for overdue chemical deliveries.

#### **Solution**

An ROI analysis showed that Garratt-Callahan’s ChemFeed System would be a worthwhile one-time investment. By facilitating more timely, efficient hands-free delivery of all required chemicals, the ChemFeed System helped the medical center maintain reliable water treatment operations at all times, and at less cost.

#### **Results**

The seven ChemFeed units saved the medical center approximately \$4,300. As a result, the units paid for themselves in less than eight months. And over the seven years since the hospital decided it’s better to own than rent, the Garratt-Callahan solution has yielded water treatment cost savings of more than \$30,000.

#### **Conclusion**

The right solution from Garratt-Callahan can meet your needs better *now* – and save you money over the long term.

**Garratt-Callahan: Imagination, innovation, and return on your investments in water treatment solutions and service.**